
EDUCATION **VANDERBILT UNIVERSITY** Nashville, TN
OWEN GRADUATE SCHOOL OF MANAGEMENT
Master of Business Administration, May 2007

UNIVERSIDAD CATOLICA ANDRES BELLO Caracas, Venezuela
Bachelor of Science in Industrial Engineering, Nov 1998

WORKING

EXPERIENCE **ASURION WIRELESS SERVICES** Nashville, TN
2007-2008 *Senior Financial Analyst - Insurance*

- Develop, evaluate and advise on quantitative models to enable decision makers to appraise pricing decisions, projects and strategic options; Use analysis to make business recommendations and present findings to Asurion management and clients as needed.

2006 **CITICORP CREDIT SERVICES, INC. (CITIBANK)** New York, NY
Summer Associate – Risk Management

- Conduct quantitative analysis in financial consumer credit data to determine opportunities to maximize earnings and mitigate risk. Proposal to change the Applied APR determined an increase in profits of 20%.

2004 - 2005 **BANCO SANTANDER (BSCH) VENEZUELA** Caracas, Venezuela
Senior Business Manager -Credit Cards

- Managed USD 150 MM portfolio with more than 300,000 clients; Using extraction, manipulation, and interpretation of data to develop actionable recommendations that support credit card pricing and profitability strategies.
- Conducted valuation and due diligence in a successful acquisition of a credit card portfolio with 15,000 clients and USD 10 MM in receivables.

2002 - 2004 *Financial Manager*
• Designed new fee and commission structures that effectively grew income from USD 98 MM to USD 120 MM.
• Developed a performance evaluation model for the bank branches evaluating trends and differences in performance. Proposed improvements based on evaluation which led to a 10% increase in net income per branch.

1999 - 2001 *Business Process Consultant*
• Analyzed demand and capacity in the Call Center; Decreased the average speed of answering calls from 12 seconds to 3 seconds

TEACHING

EXPERIENCE **VANDERBILT UNIVERSITY – OWEN GSM** Nashville, TN
2007 *Teaching Assistant, Statistics and Business Forecasting, Professor Bruce Cooil*

Teaching Assistant, Accounting, Professor Paul Chaney

1999 - 2000 **UNIVERSIDAD CATOLICA ANDRES BELLO** Caracas, Venezuela
Calculus Professor, Engineering School

1995 - 1998 *Teaching Assistant, Calculus, Computer Programming, and Mechanics: Statics and Dynamics*

HONORS

Martin Geisel Scholar and Tuition Scholarship, Vanderbilt University
Elected Vice Chair of the Honor Council and President of the Latin American Business Club
Highest honors in thesis dissertation and defense, Universidad Catolica Andres Bello
Article Publication: “Rapid Prototyping: A tool for product design”, TEKNHE, Engineering Journal

ADDITIONAL

- English as Second Language at University of Toronto, Toronto, Canada (03/2001 - 12/2001)
- Hobbies: Soccer, Traveling, Reading, Sports